



# Partners Group

REALIZING POTENTIAL IN PRIVATE MARKETS

31 MARCH 2022

## Q1 2022 Review

Partners Group Listed Investments SICAV - Listed Private Equity



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## 2022 Q1 review

Partners Group Listed Investments SICAV – Listed Private Equity reported a challenging start to the year after strong performance in 2021 and declined by 11% during the first quarter. This was primarily driven by negative sentiment due to broader macroeconomic and political concerns, including high inflation, expectations of faster interest rate rises, and the invasion of Ukraine, while underlying businesses have not indicated any fundamental deterioration. Against this backdrop, all segments of the Fund contributed negatively except for business development companies, which benefit from higher interest rates.

Alternative asset managers were the weakest performers, declining 13% on average. The segment mainly suffered from expectations of rising interest rates, which resulted in a de-rating of the stocks, particularly those trading at high valuation multiples. The Swedish private equity manager EQT, was among the laggards, despite reporting strong results for the past year and providing a positive outlook for this year. Assets under management grew by 42%, all strategies generated high double-digit returns, and the two flagships, private equity and infrastructure, exited investments at an average money multiple of 2.6x and 2.4x, respectively. In Q1 2022, the company has continued to build its platform and expanded into Asia. It acquired two managers, Baring Private Equity Asia, a leading private equity investor with EUR 18 billion of AUM, and Logi Bear, a specialist for Korean and Japanese logistics properties, which benefit from the rise of e-commerce. Lastly, management is currently in the market with the private equity flagship fund EQT X and targets USD 20 billion.

Fund-of-funds and direct investment companies, each lost 9% on average. The fund-of-funds segment suffered from discount widening. Based on “live” NAVs, the vehicles are currently trading at discounts of 23-30%, while most recent updates were in line or exceeding investor’s expectations and did not indicate any disruption of the business drivers. Deployment and exit activity remained at strong levels and exits markedly above carrying values indicated conservative valuations.

The decline in direct investment companies was mainly driven by the de-rating of growth-oriented portfolio companies. Kinnevik was amongst the weakest performers and mainly impacted by lower valuations for one of its holdings, Global Fashion Group, an online fashion retailer focusing on growth markets despite recent updates confirming the growth of the business. Order volumes increased 20% and active customers grew by 5% to 17m just in the last quarter.

Business development companies (“BDCs”) were the best performers, gaining 3% on average. The sector benefitted from expectations of rising interest rates as most investments have floating interest rates, while liabilities primarily have fixed interest rates. Among the best performers were Owl Rock Capital and Ares Capital Corporation, both well-established managers with defensive portfolios and strong origination platforms that are likely to be more resilient, even if loan originations slow down.

The portfolio remains focused on alternative asset managers, where the outlook for fund raising, despite short-term uncertainties, remains promising, as well as direct investment companies with exposure to software, IT, services and e-commerce. At the beginning of the year, we reduced our exposure to more cyclical or richly valued direct investment companies. We exited our position in Wendel, given the disappointing performance of a private tower operator and its exposure to global trade. We also exited our position in Sofina, given the rich valuation. During February and March, we started to increase our allocations to alternative asset managers after valuations de-rated and added two BDCs, with leading origination platforms and strong dividend coverage, which could be acquired below NAV.

## Contacts

partnersgroup@partnersgroup.com  
www.partnersgroup.com

**Zug**  
Zugerstrasse 57  
6341 Baar-Zug  
Switzerland  
T +41 41 784 6000

**Denver**  
1200 Entrepreneurial Drive  
Broomfield, CO 80021  
USA  
T +1 303 606 3600

**Houston**  
5847 San Felipe Street, Suite 1730  
Houston, TX 77057  
USA  
T +1 713 821 1622

**Toronto**  
Exchange Tower, 130 King Street West,  
Suite 1843  
Toronto, ON M5X 1E3  
Canada  
T +1 416 865 2033

**New York**  
The Grace Building  
1114 Avenue of the Americas, 41st Floor  
New York, NY 10036  
USA  
T +1 212 908 2600

**São Paulo**  
Rua Joaquim Floriano, 1120 – 11º andar  
CEP 04534-004, São Paulo – SP  
Brazil  
T +55 11 3528 6500

**London**  
110 Bishopsgate, 14th floor  
London EC2N 4AY  
United Kingdom  
T +44 20 7575 2500

**Guernsey**  
P.O. Bos 477  
Tudor House, Le Bordage  
St Peter Port, Guernsey  
Channel Islands, GY1 1BT  
T +44 1481 711 690

**Paris**  
14, rue Cambacérés  
75008 Paris  
France  
T +33 1 70 99 30 00

**Luxembourg**  
35D, avenue J.F. Kennedy  
L-1855 Luxembourg  
B.P. 2178, L-1021 Luxembourg  
T +352 27 48 28 1

**Milan**  
Via della Moscova 3  
20121 Milan  
Italy  
T +39 02 888 369 1

**Munich**  
Skygarden im Arnulfpark  
Erika-Mann-Str. 7  
80636 Munich  
Germany  
T +49 89 38 38 92 0

**Dubai**  
Dubai International Financial Center  
Level 3, Gate Village 10  
P.O. Box 125115  
Dubai, UAE  
T +971 4 401 9143

**Mumbai**  
Suite 3103 (Four Seasons Hotel)  
Plot No. 1/136, Dr. E Moses Road, Worli  
Mumbai 400 018  
India  
T +91 22 2481 8750

**Singapore**  
8 Marina View  
Asia Square Tower 1 #37-01  
Singapore 018960  
T +65 6671 3500

**Manila**  
18/F Net Park Building  
5th Avenue Corner 26th Street  
Bonifacio Global City, Taguig  
1634 Metro Manila  
Philippines  
T + 63 2804 7100

**Shanghai**  
Unit 1904-1906A, Level 19  
Tower I, Jing An Kerry Center  
No. 1515 West Nanjing Road  
Jing An District, Shanghai 200040  
China  
T +8621 2221 8666

**Seoul**  
25th Fl. (Gangnam Finance Center,  
Yeoksam-Dong) 152 Teheranro  
Gangnam-Gu, Seoul 135-984  
South Korea  
T +82 2 6190 7000

**Tokyo**  
Daido Seimei Kasumigaseki Bldg. 5F  
1-4-2 Kasumigaseki, Chiyoda-ku  
Tokyo 100-0013  
Japan  
T +81 3 5532 2030

**Sydney**  
Level 32, Deutsche Bank Place  
126 Phillip Street  
Sydney NSW 2000  
Australia  
T +61 2 8216 1900